1. How long have you managed property in this area?
2. What kind of management license do you have?
3. Are you a Certified PM?
4. Are you bonded and/or insured?
5. Can I see some property you currently manage?
6. References?
7. Compensation? Is there a commission for renewed leases?
8. Sample of your management contract?
9. How often are management contracts renewed?
10. Check them against Chamber of Commerce, Realty Board & BBB.
11. Class C experience?
12. Section 8 experience?
13. Have you managed property this size?
14. Can you show me your sample management reports?
15. What are your marketing methods for leasing? (single most important question).
16. How many Class C units do you manager?
17. What vendor discounts can you offer me?
18. Do you have a Master Insurance Policy for clients?